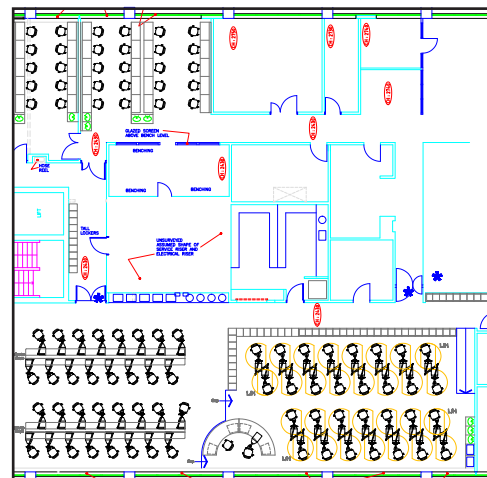


# Building blocks for success

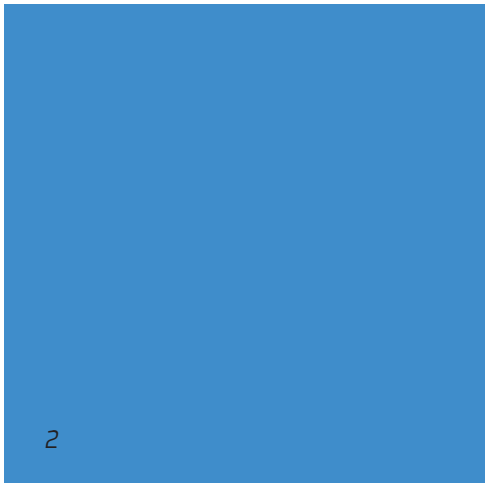


# Who is

# A-dec?



A-dec Education Center, Newberg, Oregon



**Other companies offer warranties that expire after a few years. We offer a lifetime relationship with our customers.**

We've been building dental equipment for schools, hospitals and government institutions for over 40 years. Innovative. Simple. Reliable. You can count on A-dec® equipment to withstand the rigors of daily use. But it doesn't end there. At A-dec we build more than just equipment. We build relationships. Our support doesn't end after the sale or after the installation. That's just the beginning. In fact, we have customer service support dedicated specifically for you. So, anytime you have a question, concern or even an idea, we're just a phone call away. This is what makes us different. It's what makes us A-dec. And, it's why we're one of the worldwide market leaders in dental education and institutions.



A-dec Training Facility, Newberg, Oregon

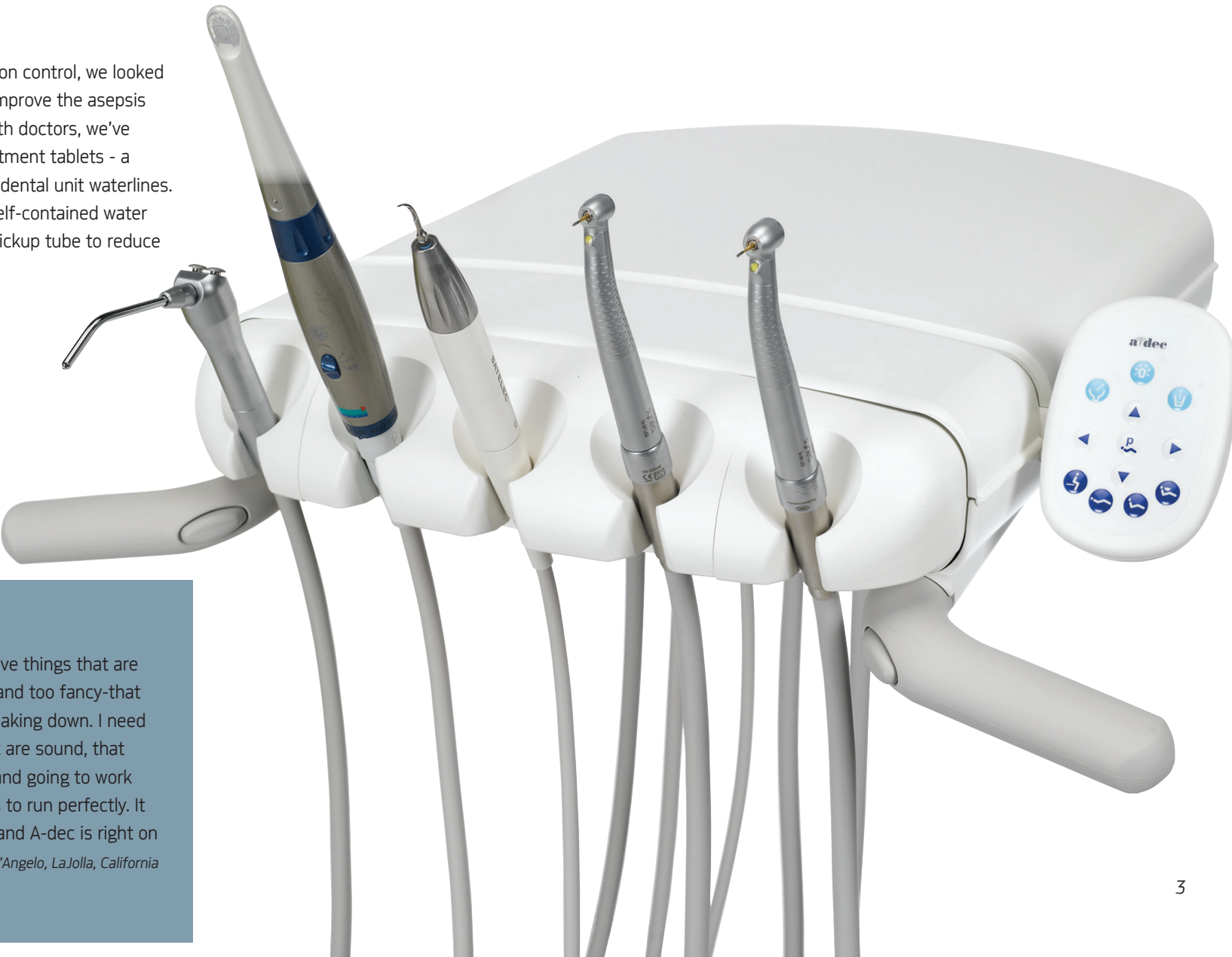


# Innovation

## Simplicity drives A-dec's innovation process.

It's the simple solution that results in reliable equipment. Take the A-dec control block - the heart of each A-dec 500® delivery system. One of the industry's most reliable air-driven components, this block is the simplest yet. With fewer parts, stronger corrosion-resistant materials, a flow-through water system, and quick-connect fittings, it's designed to offer trouble-free performance for the life of the equipment.

Focusing on the importance of infection control, we looked at ways to dramatically simplify and improve the asepsis process. As a result, in partnership with doctors, we've developed the revolutionary ICX® treatment tablets - a unique and effective way to maintain dental unit waterlines. And, we've designed the A-dec 500 self-contained water bottle, which includes an integrated pickup tube to reduce cross-contamination.



I can't afford to have things that are too complicated and too fancy-that are going to be breaking down. I need to have things that are sound, that are going to work and going to work consistently...It has to run perfectly. It has to be right on and A-dec is right on for me.- Dr. Joseph D'Angelo, LaJolla, California



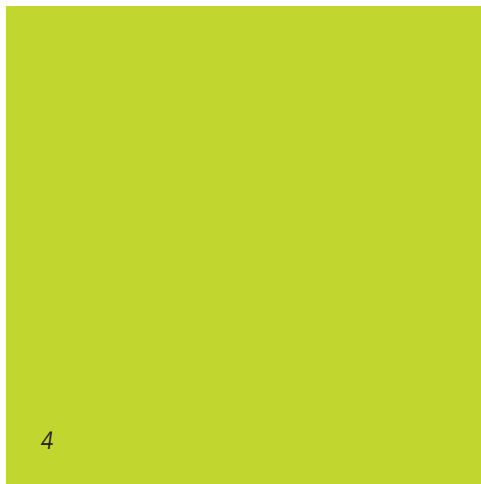


LonDEC, London

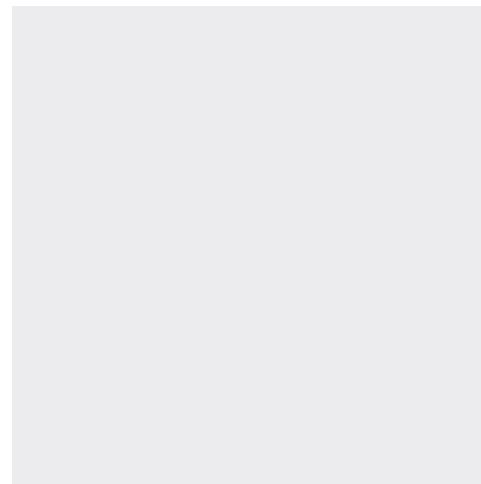
### The quality is built in.

In order to provide you with the most durable, most reliable dental equipment in the world, we tightly manage our manufacturing processes. For example, the chair cylinder process starts with the raw material and ends with the finished assembly. We manufacture our own high-grade delivery system tubing. We have an entire department dedicated to applying the extra-tough powder coat finish on exterior metal components. By overseeing even the smallest details, we control the quality of each piece of equipment we manufacture. Quality equipment designed to withstand years of continual use and cleaning.

# Durability



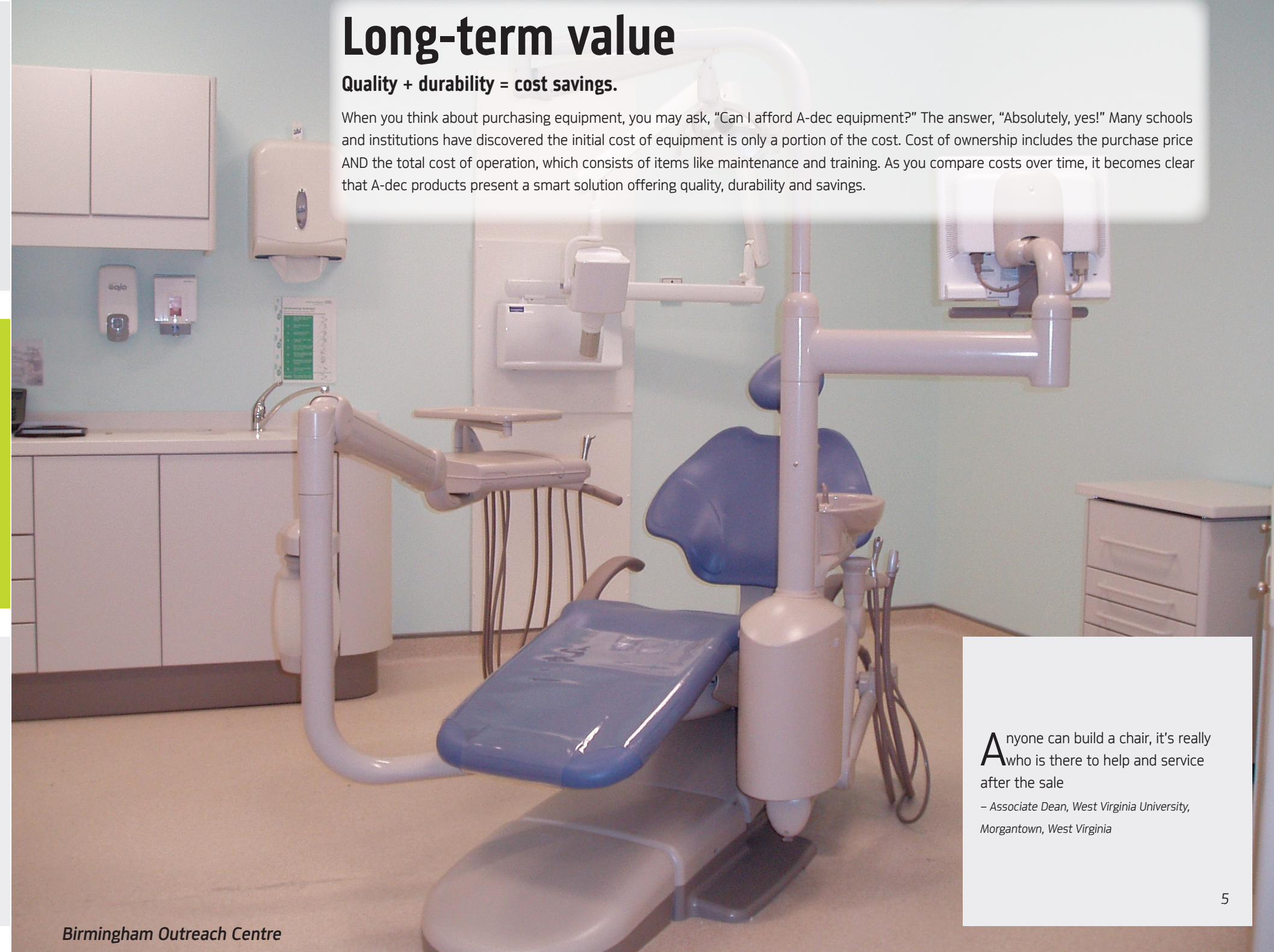
West Virginia University, Morgantown, West Virginia



## Long-term value

**Quality + durability = cost savings.**

When you think about purchasing equipment, you may ask, "Can I afford A-dec equipment?" The answer, "Absolutely, yes!" Many schools and institutions have discovered the initial cost of equipment is only a portion of the cost. Cost of ownership includes the purchase price AND the total cost of operation, which consists of items like maintenance and training. As you compare costs over time, it becomes clear that A-dec products present a smart solution offering quality, durability and savings.



Birmingham Outreach Centre

Anyone can build a chair, it's really who is there to help and service after the sale

– Associate Dean, West Virginia University,  
Morgantown, West Virginia



# Project management

**Your A-dec dealership team walks you through the entire project from start to finish.**

A-dec have a network of highly trained authorised equipment specialists to help plan and implement your perfect design and provide subsequent service and support. With our direct support, our dealers are there to walk you through the entire project from start to finish. Covering all aspects from safety issues through to optimum use of space to meet your needs. For more information on what A-dec equipment can do for you, contact your local authorised A-dec dealer or call A-dec Customer Service on +1 503 358 7478.

The big issue for me was that A-dec listened. We were acquiring a facility that was very different from the usual type of facility...It was unconventional, but they listened to us and they were prepared to work with us to develop something that met our needs.

– Professor Roland Bryant, University of Sydney, Australia



# Pre-clinical

**From pre-clinical to clinical courses quickly and efficiently.**

A-dec has the skill and experience to offer a complete educational solution. From simulation units designed to create a more productive teaching and learning environment, to dental units for introducing students to clinical work. The A-dec simulator offers the most realistic clinical simulation experience in a stationary or mobile unit. This in-turn accelerates student learning, prepares the student for the clinic earlier and helps improve health and productivity through better ergonomics.

A-dec expertise is not limited to simulation only, thanks to experience in over 75 countries, it includes knowledge of all support systems including audiovisual devices and software.



Clinical



**Ergonomic and robust: the perfect combination for non-stop educational activity.**

For a student's first experience of clinical work, the dental unit needs to be dependable to function and perform consistently, enabling them to focus on their clinical learning. For institutions that invest in equipment, robustness is a mandatory requirement: this is one of the reasons that A-dec is the leading brand in the market.

A-dec dental units offer an ideal solution for dental schools worldwide, with a long-standing reputation for high-quality, reliable and ergonomic equipment, our dental units provide a low cost of ownership choice for schools requiring long-term value. A-dec offers reliable equipment with technical specifications that best suit the needs of individual institutions. Ask your local A-dec representative about the institutions that have adopted our equipment worldwide.

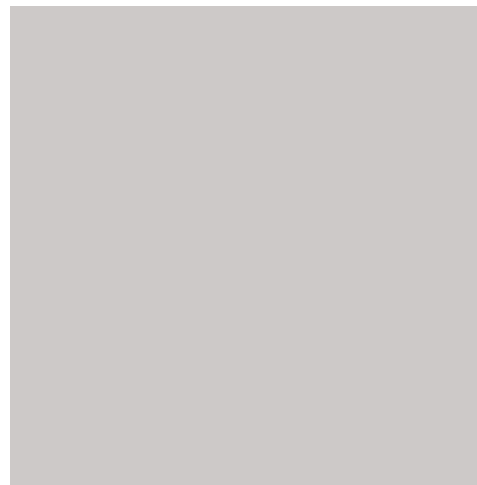


# The top choice the world over

**Schools and institutions in over 75 countries around the world choose A-dec.**

Over 80% of all dental schools in the United States and Canada have A-dec equipment. Globally, you'll find A-dec school and institution installations on 6 continents - that's every continent except Antarctica.





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